

**CHESTERFIELD COUNTY PURCHASING DEPARTMENT**  
**CONTRACT PRICING/INFORMATION SHEET**

Bell Techlogix, Inc.  
2812 Emerywood Pkwy., Ste 200  
Richmond, VA 23294

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Terms: Net 30  
F.O.B.: Chesterfield, VA  
Delivery: 10 days ARO

**CONTRACT SUBJECT:** Aerohive Networks Hardware, Software and Maintenance Support  
**PRODUCT CODE:** 206-55  
**CONTRACT PERIOD:** July 1, 2016 through June 30, 2017  
(Second of Five Terms)  
**CONTRACT NUMBER:** 15-1161

**INSTRUCTIONS**

The using department/schools shall include the applicable contract number on each purchase requisition/purchase order.

Purchase Orders issued against the contract are limited to goods and services contained in the contract.

Using Departments shall require the Contractor to provide a written quote for the required parts or service that displays the List Price, the CCPS Discounted Price, and the CCPS Contract Number, 15-1161.

Inspection of all goods/services received and approval of the Contractor's invoice is the responsibility of the using departments/schools. The pricing on the invoice must be in accordance with the contract pricing.

**PRICING SCHEDULE**

47% Discount from Manufacturer's MSRP currently in effect. Pricing firm during contract period.

**RENEWAL OF CONTRACT**

This contract may be renewed by the County for four successive one year periods under the terms and conditions of the original contract. Pricing for renewal terms shall be based on the minimum percentage discount from the Aerohive Networks Manufacturer's Suggested Retail Price (MSRP) List. Although the MSRP in effect may vary during a contract term, the fixed minimum percentage shall remain firm for the entire term of the contract, to include each renewal term. Upon a determination by the County to renew this contract for an additional term, written notification will be given to the Contractor.

If there are any questions regarding this contract, please contact Bridgette King, Senior Contract Officer, at 804-748-1913.